Roll No. ....

# CD-2052

# B. Com. (Part III) EXAMINATION, 2020

(Old Course)

(Optional Group—C)

(Commercial Area)

Paper Second

ESSENTIALS OF e-COMMERCE

Time : Three Hours

Maximum Marks : 75

Minimum Pass Marks : 25

**Note :** Attempt any *two* parts from each question. All questions carry equal marks.

#### Unit—I

- 1. (a) Explain the benefits of e-Commerce to organisation, consumers and society.
  - (b) What are the limitations of e-Commerce ?
  - (c) Write short notes on the following :
    - (i) Electronic Payment System
    - (ii) Smart Cards

#### Unit—II

2. (a) What do you mean by Online Banking ? Explain its benefits.

- (b) Discuss the products in b2c model.
- (c) Write short notes on the following :
  - (i) Real estate market
  - (ii) Online stock trading

## Unit—III

- 3. (a) Describe the application of b2b.
  - (b) Explain the characteristics of Buyer-oriented market place.
  - (c) What are the benefits of b2b on procurement reengineering ?

## Unit—IV

- 4. (a) Explain the e-Governance application of the Internet.
  - (b) Describe the concept of Government to Business and Business to Government.
  - (c) Write short notes on the following :
    - (i) e-Government
    - (ii) EDI in Governance

#### Unit—V

- 5. (a) Explain about the Management of Information Service Model.
  - (b) Describe the emerging Hybrid Models in India.
  - (c) Write short notes on the following :
    - (i) Retail Model
    - (ii) Media Model
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